

# Your Partner for Success



## DELIVERABLES

- CURRENT STATE ANALYSIS**  
 Review, documentation, and analysis of the way a process is currently performed.
- FUTURE STATE ANALYSIS**  
 Development of a revised and improved business process
- BUSINESS CASE PROVISION**  
 A cost/ benefit analysis and case for proposed process change, including Key Performance Indicator improvement and multiyear cash-flow analysis.
- IMPLEMENTATION PLAN**  
 Guidance on resources required, solution owners, risk mitigation, task sequencing, change management, and communication required to implement the proposed solution.
- FOLLOW-ON PROPOSAL**  
 Adoption recommendations, including summaries of current state, future state and business case analyses.

## MICROSOFT PACKAGED SERVICES

UniTech are Microsoft Gold Partners accredited to deliver Microsoft Packaged Services. These are benefit available to all Microsoft customers with Software Assurance. The Package Services programme is designed specifically to help clients identify, unlock, and capture the business value of investments in Microsoft Licenses.

UniTech helps clients save money by utilising benefits they have already invested in, allowing business initiatives to progress without the overhead of budget justification.

Through structured, multi-day Value and or Deployment planning engagements, UniTech works with clients to identify, design, and implement improvements to business process and new initiatives. This engagement benefits include:

- Greater return on existing IT investments
- Solve real business problems with a familiar technology platform
- Build business cases for technology adoption and implementation
- Receive 3rd party solution services through the Microsoft Partner Network

### A Typical Engagement:

Day	Timing	Agenda
Day 1	Morning	Kickoff, introductions, and group process analysis and discussion (1-hour Group Kickoff, followed by partner interviews)
	Afternoon	Process documentation and analysis interviews (1-on-1 partner interviews)
Day 2	Morning	Discuss findings from Day 1 with group and begin solution design (1-hour group discussion, followed by partner interviews)
	Afternoon	Continued solution design discussions and deliverable development (1-on-1 partner interviews)
Day 3	Morning	Assess future state KPI impacts/benefits and develop adoption & implementation guidance (1-on-1 partner interviews if needed)
	Afternoon	Deliverable presentation with business case + implementation plan and discussion (1-hour group presentation)